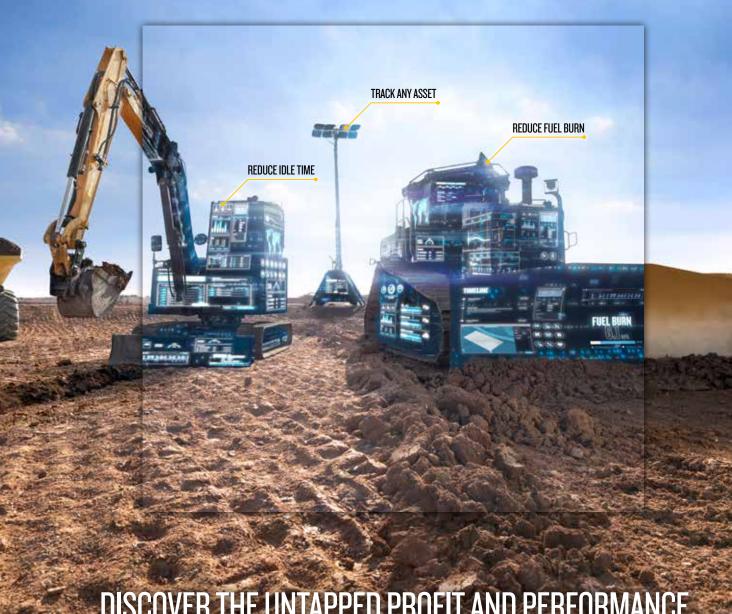
# VISIONLINK® THE POWER OF KNOWING



DISCOVER THE UNTAPPED PROFIT AND PERFORMANCE OF ANY ASSET WITH NEW VISIONLINK.

William Adams



# VISIONLINK SUBSCRIPTION OFFERING

Data takes the guesswork out of managing your assets and controlling costs. Get the VisionLink subscription that best fits your business and your bottom line.

#### CONNECT

Provides you with core telematics data that answers important questions about your assets — helping you manage your operating costs.

**DAILY REPORTING** 

#### **INCREASE VISIBILITY**

of your operation with daily information about asset hours & location.

#### REDUCE UNPLANNED DOWNTIME

with maintenance reminders and service alerts.

#### MONITOR FUEL COST

by tracking fuel utilisation and working vs. idle time.

#### TRACK CARBON FOOTPRINT

for easier compliance reporting with emissions calculation

#### **CONNECT PRO**

ADDS more robust monitoring data to CONNECT level subscriptions for Cat and other brands of equipment.

**DAILY REPORTING** 

### PROACTIVELY MANAGE ASSET LOCATION

with use of geo-fences and recording of asset entries and exits.

#### **CONTROL SITE SAFETY**

with remote disable.

#### **LOWER OPERATING COSTS**

with cost analysis and excessive idling reports.

#### **INCREASE EFFICIENCY**

by monitoring working vs. idle hours and expanded notifications.

#### **REQUEST HOURS/LOCATION ANYTIME**

#### **PERFORMANCE**

ADDS even more comprehensive data with increased frequency over CONNECTPRO level for smarter, faster decision making.

#### **HIGH-FREQUENCY REPORTING**

Cellular: 10 min intervals Satellite: 4 hr intervals

#### **OPTIMISE SITE EFFICIENCY**

through more frequent data reporting, review and response.

#### MORE EFFECTIVE UTILISATION

with advanced breakdowns, analysis and mapping.

### COST-EFFECTIVE PLANNING MAINTENANCE

with real-time critical and non-critical alerts.

#### **IMPROVE PRODUCTION**

with total payload and cycle count.

**OPTIONAL ADD:** Cat Grade Connectivity

#### PERFORMANCE PRO

ADDS more robust monitoring data to PERFORMANCE level subscriptions for Cat and other brands of equipment.

#### **HIGH-FREQUENCY REPORTING**

Cellular: 10 min intervals

#### **INCREASE SITE PRODUCTIVITY**

Through more frequent data analytics and reporting the integrate multiple machine productivity data sets from the entire site.

#### **IMPROVE TRACKING RESULTS**

precise payload, location and time details while developing cycle segmentation data for analysis.

#### **INSIGHTS FOR IMPROVEMENT**

from integration of Productivity KPIs and benchmarks into data analysis and progress reporting.

**OPTIONAL ADD:** Dispatch for Loading

## ADDITIONAL SUBSCRIPTIONS

#### TRACK

Prepaid w/hardware one-time subscription fee

#### TRACK PRO

Cellular: Hourly & 10 min Satellite: 4-hour intervals

## THIRD PARTY DATA IMPORT

# VISIONLINK SUBSCRIPTION COMPARISON

DATA / FEATURE*	CONNECT	CONNECTPRO	PERFORMANCE	
REPORTING FREQUENCY				
Reporting Frequency Default	Daily	Daily	Cell: 10 Minutes Sat: 4 Hours	
Immediate Fault Code Alerts	Critical Level 3	Critical Level 3	All (Cellular)	
Immediate Geo-Fence Entry/Exit			•	
Immediate Engine Start/Stop			•	
MONITORING				
Hours & Location	•	•	•	
Odometer	•	•	•	
Place Asset in Groups	•	•	•	
Engine Start/Stop		•	•	
DEF Level			•	
Fuel Level		•	•	
Request Hours/Location "Real-Time"		•	•	
Geo-Fences Entry/Exit		•	•	
Switch Inputs		•	•	
OPERATION				
Asset Operation (Start/Stop)		•	•	
Asset Operation (Working vs. Idle)			•	
UTILISATION				
Fuel Utilisation (Working vs. Idle)	•	•	•	
Hour Utilisation (Working vs. Idle)	•	•	•	
CO2 Calculations	•	•	•	
Distance Traveled	•	•	•	
Idle & Runtime Cost	•	•	•	
Excessive Idling		•	•	
Configure Custom Utilisation Category			•	
ADVANCED UTILISATION (INTEGRATION VIA VISIONLINK® PRODUCTIVITY)				
Total Payload & Cycle Count			•	
Payload per Cycle			•	
Utilisation Breakdown			•	
Utilization Map with Location Playback			•	
Cost Tracking (Site Level per Asset)			•	
HEALTH & MAINTENANCE				
Event & Diagnostic Codes	•	•	•	
Links to Troubleshooting	•	•	•	
Integration with Cat Inspect ,parts.cat.com & S·O·S SM	•	•	•	
Create & Assign Tasks	•	•	•	
Request Service & Maintenance Planning	•	•	•	
View Safety Service Letter, Warranty, OMM	•	•	•	

NOTIFICATIONS & REPORTS (EXAMPLES)			
Cost Analysis (Excessive Idle) Report		•	•
Excessive Idle Notification		•	•
Fuel Level Loss Notification		•	•
Asset Movement Notification			•
Operation Status Notification			•
Job Site Runtime Report		•	•
ADMINISTRATION			
Asset Timeline Events	•	•	•
Configure End-of-Day Report Time	•	•	•
Remote Disable (Next Engine Start)***		•	•
Shared Assets to Other Accounts		•	•
API***			
API Out		ISO 15143-3 & Next Gen	ISO 15143-3 & Next Gen

<sup>\*</sup>Actual data and feature dependent on machine and telematics radio capabilities.

# **TURN DATA INTO ACTIONABLE INSIGHTS**

Are you ready to take the quesswork out of fleet management? VisionLink® delivers easy-to-understand actionable insights to help you make informed decisions at every turn. Get the most out of your entire fleet - from one single, intuitive, and trusted application.

#### THE POWER TO TAKE ACTION

#### **( ENTIRE FLEET VISIBILITY**

- + Get actionable data insights for all assets regardless
- + Manage mixed OEM fleets via one interface.
- + Monitor owned, rented, or leased assets.

#### ( UP-TO-DATE ASSET TRACKING

- + Track location, operating hours, fuel levels, health issues, and overall utilization.
- + View work tool attachment locations across multiple worksites and measure working hours to predict the need for tool maintenance.

#### ( MAXIMIZE UPTIME

- + Monitor equipment health, fault codes, fluid analysis, and inspection due dates.
- + Reduce unplanned downtime with critical alerts.
- + Order parts and schedule service within the platform.

#### OPTIMIZE UTILIZATION

- + Manage according to projects, groups, or geofences.
- + Set utilization targets and monitor performance.
- + Make informed, data-based decisions to reduce operating costs.



**GET IN TOUCH** TO FIND OUT MORE

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LET'S DO THE WORK.









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<sup>\*\*</sup>A job site must be created.

<sup>\*\*</sup>Additional hardware and/or software required

<sup>\*\*\*\*</sup>Basic daily API is available for dealers.